



# 2018 **NCOSAFP** ANNUAL CONFERENCE

National Council of State Agricultural Financial Programs (NCOSAFP)

September 24-26, 2018 • Hyatt Place Minneapolis Airport South • Bloomington, MN

## AGENDA

### MONDAY SEPTEMBER 24 .....

7:30 AM **Breakfast**

8:30 AM **Welcome by the Commissioner of the Minnesota Department of Agriculture David Frederickson**

9:00 AM **MN Rural Finance Authority Loan Programs (RFA)**

An in-depth look at the loan programs that the RFA administers, how they work, and an overview of the newly created Beginning Farmer Tax Credit

9:45 AM **MN Department of Agriculture's Ag Best Management Practices Loan Program (AgBMP)**

The AgBMP Loan Program provides local lenders access to lending capital at no cost with a margin of 3% for loans that have an eligible environmental benefit. The AgBMP Program staff will present the program's funding history, programs qualifications, lender and borrower eligibility, lending and repayment terms, procedures and workflows.

10:30 AM **MN Farm Service Agency**

How federal and state loan programs can work together

11 AM **Break**

11:15 AM **Minnesota Farmer-Lender Mediation**

First enacted in 1986 in response to a severe farm credit crisis, the Farmer-Lender Mediation Act requires a bank or other creditor to offer mediation to a farmer before enforcing a debt against agricultural property such as land, livestock, or crops.

Noon **Load buses for a tour of MN agriculture**

Evening **Return from tour**

**TUESDAY SEPTEMBER 25** .....

7:30 AM **Breakfast**

8:30 AM **Compeer Financial–Working with RFA**

9:30 AM **University of Minnesota and the Center for Farm Financial Management**

Presenting on FINPACK, FINBIN, and U of M Extension. FINPACK is a financial software that is widely used by agricultural lenders, educators, and farmers across the country. FINBIN is one of the largest and most accessible sources of farm financial and production benchmark information in the world. FINBIN places detailed reports on whole farm, crop, and livestock financials at your fingertips. U of M Extension and the Center for Farm Financial Management have developed a number of educational programs and tools to assist farmers and related professionals with farm financial management, especially focused on the current challenging farm economy.

10:30 AM **Livestock Investment Grant and Value–Added Grant**

The Livestock Investment Grant was first funded by the Minnesota Legislature in 2008. Since then, 572 grant recipients have invested an estimated \$193 million in improvements to their operations. The Value–Added Grant Supports Minnesota agricultural producers and processors to increase sales of Minnesota agricultural products by expanding markets.

11:00 AM **Break**

11:15 AM **Break out session**

Discussion with your peers on what state agricultural programs work in your state. What doesn't work?

Noon **Load buses for a tour of MN agriculture**

Evening **Return from tour**

**WEDNESDAY SEPTEMBER 26** .....

7:30 AM **Breakfast**

8:30 AM **NCOSAFP Business Meeting**

10 AM **Conference Adjourned**

## ACCOMMODATIONS .....

### Airport

**Minneapolis/St. Paul Airport (MSP)** will be your airport of choice located near the Hyatt Place Hotel.

### Commuting

The Hyatt Place Hotel (7800 International Drive, Bloomington, MN) is very close to the Minneapolis/St. Paul International Airport (MSP). The hotel provides a free shuttle every half hour from the airport to the hotel. The hotel also provides free parking for its guests.

**METRO Blue Line** – Offers fast, quiet light–rail service to 19 stations between downtown Minneapolis and Mall of America. The Blue Line is also connected to the MSP Airport.

### Activities and Attractions

**The Mall of America** – More than 40 million people visit the mall each year. The Mall of America is located just a few blocks from the hotel. The hotel does provide free shuttles to the mall every hour.

**Fort Snelling National Cemetery** – The Fort Snelling cemetery was established in 1870 to serve as a burial ground for the soldiers who died while stationed at the post. The cemetery is located just a half mile away from the hotel.

**Fort Snelling State Park** – Located 3 miles away from the hotel. Fort Snelling State Park is located at the confluence of the Minnesota and Mississippi Rivers. The Dakota called this place Ha–Ha Mdo–Te which translates to “junction of two rivers”.

**Minnehaha Falls** – Located 6 miles away, this park takes its name after the beautiful stream and its spectacular falls that plunges 53 feet into a gorge before running out to the Mississippi River.

**Minnesota Vikings** – If you plan to come to town early, our favorite football team takes on the Buffalo Bills at noon on September 23 at the beautiful US Bank Stadium.

**Minnesota Twins** – If you are a baseball fan, the Twins take on the Detroit Tigers September 25–27 at Target Field.

### Weather

The average high in late September is 67 with a low of 48.  
You will want to bring a light jacket.

*Individuals with a disability who need a reasonable accommodation to participate in this event please contact event organizer Ryan Roles at 651-201-6666 or [ryan.roles@state.mn.us](mailto:ryan.roles@state.mn.us).*

