

2025 Joint Annual Meeting

of the
National Association of Rural Rehabilitation Corporations
and the
National Council of State Agricultural Finance Programs

Sioux City, Iowa
September 20-24, 2025



***“Building Bridges
to
Empower America’s Rural Communities”***

A BRIEF HISTORY OF NARRC

In 1933, a new emergency relief program, the Federal Emergency Relief Administration (FERA), established a State Emergency Relief Administration (SERA) in each state. At first, the SERAs carried on the urban and rural relief assistance together and generally in two ways: 1) direct relief grants, or 2) employment of individuals on work relief projects. The needs of the rural areas were obviously different from their urban counterparts. The rural areas wanted a rehabilitation program rather than a relief program.

In 1934, a Rural Rehabilitation Division was established in the FERA, and funds were designated for use only in rural areas. FERA authorized the establishment of legal entities in each of the states: not-for-profit organizations known as rural rehabilitation corporations.

By 1935, Forty-five rural rehabilitation corporations were formed. Only Connecticut, Delaware, and Rhode Island did not form such a corporation, and the corporations formed in Maryland and Massachusetts never functioned. Similar corporations were also formed in the territories of Alaska, Hawaii, and Puerto Rico.

In 1981, at Dearborn, Michigan, Articles of Association were adopted. Thus, the National Association of Rural Rehabilitation Corporations came into being. Today there are 25 active states participating in NARRC.



NARRC's Mission is to:

- Assist members in their efforts to more efficiently manage their assets; Share information on successful innovative programs
- Further the achievement of excellence in addressing rural America's needs

2024- 2025 Officers and Directors

President: Mike Crosby (SC)

Vice President: Shana Forster (ND)

Treasurer: Mike Crosby (SC)

Secretary: Lisa Barber (CO)

Directors: Larry Mack (FL) Walt Anseth (MT) Chris Lampkin (AR)
Mark Leonard (IA) Ray Hilburn (AL)

A BRIEF HISTORY OF NCOSAFP

In 1984, the National Council of State Agricultural Finance Programs (NCOSAFP) was created to bring together public and quasi-governmental agricultural financing entities to network, share information on state programs being developed across the nation, and to work together to address farm finance issues at the federal level. Today, NCOSAFP has members in 16 states working together to advance the mission and goals of the organization.



NCOSAFP Mission: Facilitate communication and education for our members and represent the interests of agriculture in developing legislation, regulation, and other issues affecting public agricultural finance in cooperation with private industry

NCOSAFP Goals:

- Represent the interests of state agricultural finance programs in the development of legislation and regulation.
- Facilitate continuing communication and educational programs among the membership.
- Explore and evaluate new ideas in agricultural finance.
- Offer assistance to states that may be interested in developing state agricultural finance programs.

2025 Officers and Board Members

President: Bill McCloskey (KY)

Vice President: Ryan Roles (MN)

Secretary: Jim Hodges (GA)

Treasurer: Tammy Nebola (IA)

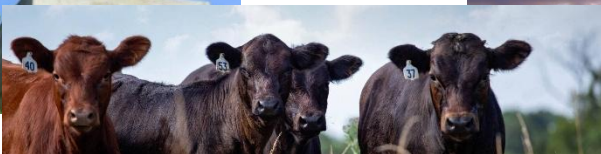
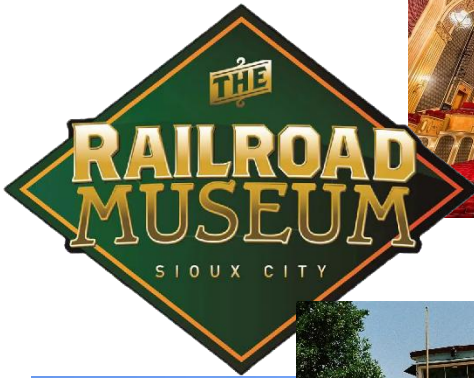
Board Members: Sarah Clancy (UT)
Robert Hosford (NC) Gary Smith (PA)

<https://www.stateagfinance.org/>

WELCOME

Welcome to the 2025 Joint Annual Meeting of the National Association of Rural Rehabilitation Corporations (NARRC) and the National Council of State Agricultural Finance Programs (NCOSAFP) in Sioux City, Iowa! The last time these two organizations met together was also right here in Iowa in 2013. It is only fitting that we come together once again in this great state of Iowa! We sincerely hope that you will have a wonderful time, learn about each organization's programs, make new friends and rekindle old friendships as well.

We hope that while you are here, you will be able to enjoy some of the many attractions that can be seen in the Sioux City area.



THANK YOU TO OUR SPONSORS

WITHOUT THEM, THIS CONFERENCE WOULD NOT HAVE BEEN POSSIBLE!!

Platinum Donor:



Iowa Finance Authority

Gold Donors:



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Great American Insurance Group



King, Reinsch, Prosser & Co., LLC, Certified Public Accountants

Silver Members:

Iowa Farm Bureau

National Council of State Agricultural Finance Programs (NCOSAFP)

Bronze Members:

Trans Ova Genetics

Sioux Honey Co-op

Ida County Cattlemen's Association

CONFERENCE SCHEDULE

FRIDAY EVENING, SEPTEMBER 19, 2025

4:00 pm - 6:00 pm: Registration open near lobby

SATURDAY, SEPTEMBER 20TH

OPTIONAL TOUR - Buses meet out front of Hotel – start loading 9:15 am

9:30 am: Depart for Remsen – **Tencorp, Inc**

11:15 am: Depart for Dinner in Cherokee – **Whiskey Throttle**
(lunch paid by attendees)

1:00 pm: Depart for **Holstein Manufacturing** Home of the Maxi Grill

2:30 pm: Depart for **Tiefenthaler Quality Meats**

3:30 pm: Depart for **Leonard Limousin & Angus**
Herd Tour and Presentation

5:30 pm: **Steak Fry** hosted by the **Ida County Cattlemen's Association**,
Sweet Corn roasted and served by **Holstein Manufacturing**.
Beverages, cocktails, wine included with meal

7:00 pm: Depart for **The Warrior Hotel**

8:30 pm - 10:00 pm: Hospitality Room (*Bomber Room*)
located on the lower level across from the Bowling Alley

SUNDAY, SEPTEMBER 21ST

10:00 am - 12:00 pm: Registration open near lobby

12:00 pm - 4:00 pm: Hospitality Room open

4:00 pm: **NARRC Executive Board Meeting** –
Presidential Suite

4:00 pm – 6:00 pm: Registration open near lobby

6:00 - 8:00 pm: **President's Social and Reception** – Cash Bar
Grand Ballroom (2nd floor)

8:00 - 10:00 pm: Hospitality Room open



MONDAY, SEPTEMBER 22ND

6:30 am - 8:00 am: Breakfast buffet - Grand Ballroom

8:30 am: Opening Session - Grand Ballroom

- Flag Presentation
- Pledge of Allegiance
- Prayer
- In Memoriam announcements
- Roll Call – NARRC - NCOSAFP

8:45 am: ***GUEST TOUR DEPARTS** (Load Bus, See Below)*

9:00 - 9:15 am: Welcome - **Chris McGowan**,

Sioux City Chamber of Commerce

9:15 - 9:30 am: **Mike Naig**, Iowa Secretary of Agriculture

9:30 - 10:00 am: USDA, **Mary Catherine Cromley**, Chief of Staff,
Farm Service Agency

10:00 - 11:00 am: **Nathan Hohnstein**, Iowa Renewable Fuels Association

11:00 - 11:30 am: Coffee Break

11:30 - 12:15 am: **Dr. Ron Hanson**, Economist;
Ag outlook and Rural Economics

12:15 - 1:15 pm: Lunch

1:15 - 1:45 pm: **Dr. Ron Hanson**, Economist; Ag Generational Transfer

1:45 - 2:15 pm: **Bryan Whaley**, Iowa Cattlemen's Association

2:15 - 2:50 pm: **Dale Perry**, Great American Insurance Company;
Crop Insurance Division

2:50 - 3:05 pm: Break

3:05 - 4:30 pm: ***NARRC Annual Business Meeting*** – Grand Ballroom

4:30 pm: Recess: Annual Business Meeting

5:45 - 6:30 pm: Social - Cash Bar - Grand Ballroom

6:30 - 8:30 pm: **Presidents Banquet**; 2026 NARRC Host, Arkansas

8:30 - 10:00 pm: Hospitality Room open

MONDAY (9/22) GUEST TOUR

9:00 am: Depart for **Lewis & Clark Interpretive Center** and
Sergeant Floyd River Museum

10:30 am: Depart for **Palmer Candy Shoppe** and presentation
(Home of Twin Bing)

11:30 am: Depart for **Historic Orpheum Theatre** Tour and lunch

1:15 pm: Depart for **Oscar Carl Winery and Vineyard**—Wine tasting

3:00 pm: Depart for **The Warrior Hotel**

3:15 pm: Arrival at Hotel

TUESDAY, SEPTEMBER 23RD

- 6:30 - 8:00 am: Breakfast Buffet - Grand Ballroom
8:10 am: Load Buses in front of Hotel
8:30 am: Depart 2-3 Buses for **Trans Ova Genetics** (40 min ride)
11:00 am: Depart for **Wells Blue Bunny** (30 min ride)
Box lunch and Tour rotation
1:30 pm: Depart for **Plymouth Energy**
3:30 pm: Depart for **The Warrior Hotel**
4:00 pm: Arrive at Hotel
5:00 - 6:30 pm: *NCOSAFP Annual Business Meeting*
Hospitality Room

Dinner is on your own

8:30-10:00 pm: Hospitality Room open

WEDNESDAY, SEPTEMBER 24TH

- 6:30 - 8:00 am: Breakfast - Cardinal Room (1st floor)
8:30 - 9:00 am: *Reconvene: NARRC Annual Business Meeting*
– Cardinal Room
9:00 - 10:00 am: Joint Annual Meeting: NARRC and NCOSAFP
- Review of the Conference
 - Potential Issues to collaborate on legislation and education
 - Announcements and invitations
 - Final drawing of door prizes

ADJOURN

**NARRC Post-Conference Meeting immediately following the end of the Annual Meeting*



MEET OUR SPEAKERS

MIKE NAIG *(pronounced: negg)* **IOWA SECRETARY OF** **AGRICULTURE**

Iowa Secretary of Agriculture Mike Naig grew up on a family farm in northwest Iowa near Cylinder and continues to be involved in the operation today. Mike is a graduate of Buena Vista University in Storm Lake and has spent his entire career working in agriculture. Mike was elected as the 15th Iowa Secretary of Agriculture in November 2018 and was re-elected in 2022. As Secretary, he is committed to: expanding trade opportunities and growing markets; protecting Iowa's natural resources; advocating for Iowa's youth; and making Iowa an even better place to live, work and raise a family.



MARY CATHERINE CROMLEY **CHIEF OF STAFF FOR THE FARM SERVICE** **AGENCY**

Mary Catherine Cromley serves as Chief of Staff for the Farm Service Agency. Prior to joining USDA, she previously served as the Executive Director of the South Carolina Soybean Board, South Carolina Corn Board, and the South Carolina Corn and Soybean Association. Mary Catherine spent over six years in the United States Senate, working as an aide for late Senator Johnny Isakson and Senator John Boozman, and she served on the staff of Senate Committee for Agriculture, Nutrition, and Forestry. Mary Catherine was the seventh generation to grow up on her family's cotton and peanut farm in southeast Georgia. She graduated with a degree in Agricultural and Applied Economics from the University of Georgia.



NATHAN HOHNSTEIN
IOWA CORN GROWERS ASSOCIATION
DIRECTOR OF PUBLIC POLICY

Nathan Hohnstein recently joined the Iowa Corn Growers Association (ICGA) as their Director of Public Policy. In this role, Nathan advocates on state policy initiatives, serves as a representative to the U.S. Grains Council, and oversees the Industrial Usage & U.S. Production (UP) Committee, among many other duties.

Nathan recently worked as a Policy Director for the Iowa Renewable Fuels Association for over 6 ½ years. Prior to that he was Policy Advisor for Governor Kim Reynolds, worked for former Governor Terry Branstad on boards & commissions along with work on multiple political campaigns or advocacy groups. Originally from Cedar Falls, he graduated from the University of Northern Iowa in May of 2012, where he earned a Bachelor of Arts degree in Political Science. In 2020 he received his Master's in Public Administration from Drake University.

RON HANSON, PHD
UNIVERSITY OF NEBRASKA
PROFESSOR EMERITUS



Ron is the Harlan Agribusiness Professor Emeritus at the University of Nebraska. His 46 year college teaching career earned 31 national award recognitions. These honors included being the first Nebraska professor to receive the USDA Excellence in University Teaching Award and being named the Professor of the Year by the Carnegie Foundation.

Ron was raised on an Illinois family farm. He earned his graduate degrees from the University of Illinois. Ron has counseled with family farming operations for more than 40 years to help them build stronger family relationships through better communications. Through his publications and professional travels, Ron is recognized as a keynote program speaker on the importance of transition planning for farm ownership succession and the successful transfer of management control between generations. His mission is to help keep farms in the family for future generations of young farm producers that enables farming legacies to continue so that rural farm communities remain viable for a stronger ag industry.

BRYAN WHALEY
IOWA CATTLEMEN'S ASSOCIATION, CEO

Bryan is the Iowa Cattlemen's Association CEO, where he leads the team and guides the association's efforts. Prior to joining ICA, Bryan worked as the Director of Field Operations – North for Iowa State University Extension and Outreach. Before that, he was a regional extension education director for more than seven years. He has also worked with youth development in several roles with 4-H Youth

Development through Iowa State University Extension and Outreach. Upon completing his first college degree, he was a classroom educator. Bryan holds a master's degree from Iowa State University in agriculture education and a Bachelor of Arts from Simpson College. The cattle industry is a part of Bryan's daily life. He and his family own and operate Whaley Cattle in Eagle Grove, Iowa, raising Maine Anjou and Maine Angus seedstock.



DALE PERRY
DIVISIONAL PRESIDENT – CROP DIVISION
GREAT AMERICAN INSURANCE

Dale is a native of Illinois where he graduated with a bachelor's degree from Eastern Illinois University. Throughout his school years, he worked on the farm for a family friend in central Illinois. In 1994, he began his crop insurance career as a part-time crop insurance adjuster.

His career with Great American Insurance began in 2001 as a Marketing Representative for the Crop Insurance Division in the Peoria, Illinois office. Since that time, Dale has held various positions of increasing responsibility, to include Marketing Supervisor in Peoria, Marketing Manager of the Eau Claire, Wisconsin office, Assistant Vice President of Marketing, Vice President of Regional Operations, Divisional Senior Vice President of Home Office Operations and currently Division President of the Crop Division in Cincinnati, Ohio.

Dale, his wife Chonna reside just outside of Cincinnati, Ohio in Crittenden, Kentucky. They have three adult children, two out of college and the youngest a freshman at the University of Kentucky.

